



Under The Hood – Different By Design

Scott Gnau



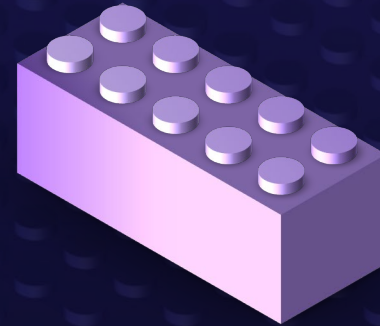
Some designs are
Just Bad



Some designs
Aren't Right
for a given application



Some Designs
are **Timeless**





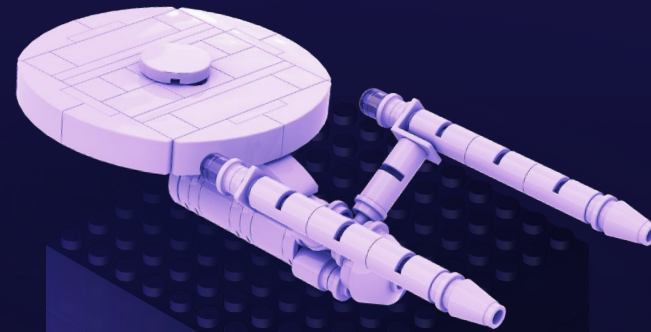
Timeless Design

allows for growth and innovation

USS
Constitution



Constitution
Class



The InterSystems Difference



Unique Architectural Approach

Our Integrated interoperable, multi-model, multi-lingual engine provides the best performance, resiliency and TCO

The InterSystems Difference



Unique Architectural Approach



We Bring the Processing to the Data

Our approach means less movement of data. That means less potential for errors, faster processing, greater security and lower costs.

The InterSystems Difference



Unique Architectural Approach

We Bring the Processing to the Data



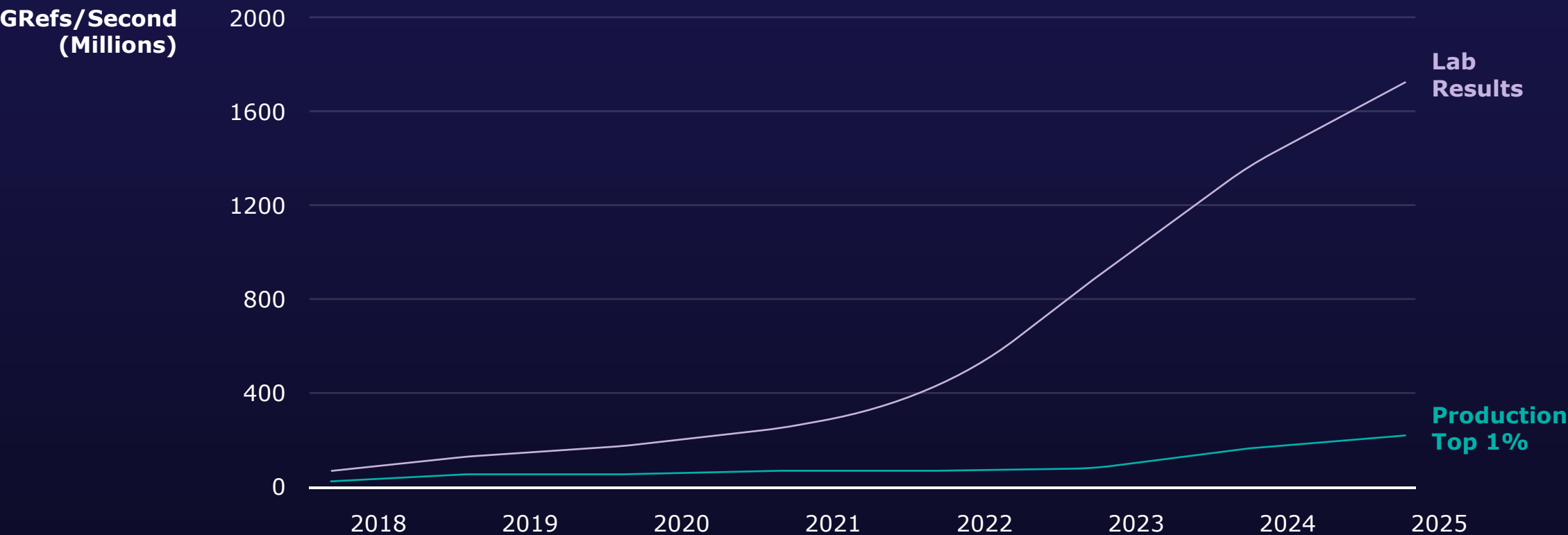
Fastest Time to Value

InterSystems Data Studio is designed for fast, low-code, data fabric enables application development.

It is Easy to Learn and Easy to use.

Our pre-packaged Industry specific extensions provide an 'easy button' for common use cases.

Creating Scalable Solutions with InterSystems IRIS



Top Industry Analysts Recognize InterSystems



Gartner®

Positioned as a **Challenger** in the Gartner Magic Quadrant™

Cloud Database Management Systems, 2024

FORRESTER®

Positioned as a **Strong Performer** in the Forrester Wave™

Enterprise Data Fabric, Q1 2024

Positioned as a **Leader** in the Forrester Wave™

TranslyticaData Platforms, Q4 2024



VENTANA
RESEARCH

Positioned as an **Exemplary Vendor**

Ventana Research Data Platforms Buyers Guide 2024



Positioned as a **Leader** in the IDC MarketScape

U.S. Healthcare Data Platform for Providers 2024-2025 Vendor Assessment

Positioned as a **Leader** in the IDC MarketScape

Asia/Pacific Electronic Health Record 2024 Vendor Assessment



Awarded a Bloor Gold Mutable Award 2024

Bloor In Brief Mutable Quadrant 2024



Awarded **Best in KLAS** Shared Care Record/HIE (Europe)

Awarded **Best in KLAS** Acute Care HER (Asia/Oceania)

2025 Best in KLAS Awards: Global Software report



The Next 12
Months are
Exciting!

- **GenAI and agentic AI throughout our portfolio**
- **Continuous investment core IRIS and new offers (IDS)**
- **High quality healthy data and data management for analytics and AI**

Data Platforms

Overall

| Providers | Grade | Performance |
|-------------------|-------|---------------------|
| Oracle | A | Leader 88.7% |
| InterSystems | A- | Leader 86.9% |
| Google Cloud | A- | Leader 86.8% |
| IBM | A- | 86.5% |
| Microsoft | A- | 85.8% |
| AWS | A- | 85.3% |
| SAP | A- | 83.1% |
| Cloudera | B++ | 78.7% |
| Progress Software | B++ | 78.0% |
| Couchbase | B++ | 77.8% |
| Action | B++ | 76.7% |
| Broadcom | B+ | 74.5% |
| Salesforce | B+ | 73.1% |
| Alibaba Cloud | B+ | 72.9% |
| EDB | B+ | 72.5% |
| Huawei Cloud | B+ | 71.3% |
| SingleStore | B+ | 70.3% |
| MariaDB | B+ | 70.1% |
| Tencent Cloud | B+ | 69.3% |
| Aiven | B+ | 69.1% |
| Neo4j | B | 67.8% |
| PingCAP | B | 64.7% |
| VAST Data | B | 63.2% |
| Percona | B- | 58.3% |



Source: ISG Research
Data Platforms Buyers Guide
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Scott Gnau • 1st
Enabling data-driven decisions at scale | I help finance, logistics, and he...
1w • Edited •

I am very pleased to share that **InterSystems** received the second highest overall performance score in ISG's latest Data Platforms Buyers Guide, and was repeatedly designated as a Leader across all categories. To be listed among two dozen of the world's top software providers is an incredible honor. We are truly dancing with giants.

Enterprises are no longer choosing between operational and analytic platforms – they're demanding both. The ISG 2025 Buyers Guide highlights how converged, AI-ready data platforms are rising to meet this need.

A few key highlights that I find particularly cool:

ISG's overall analysis classifies InterSystems as 'Exemplary'

We are designated as a Leader in Product Experience, Adaptability, Capability, Manageability, Customer Experience, and TCO/ROI

We are recognized for the usefulness of our preconfigured customization options

We scored well in Customer Experience due to the quality of resources provided to guide prospective customers in the preparation of a business case for investment

In summary, the report underscores the fact that we are valued because we can uniquely deliver by design, our partners trust us, and we offer world-class customer support. I could not be more appreciative for InterSystems to be named among such extraordinary organizations, and then to be ranked as a Leader instills confidence that we will carry with us into the future.

You can download the full report here: <https://lnkd.in/ezBDnuQH>



**Creative data technology
partner with a passion for
excellence and client success**